

## Why ituma?

You want to develop yourself and are looking for a challenging and exciting job in a modern and future-proof IT company? Then you are exactly right with us!

With bright minds of different origins, cultural backgrounds as well as diverse expertise from various industries, we form a unique team!

We are ready for  
the future.  
Are you with us?



## IT SALES REPRESENTATIVE (M/F/D)

Full-time / indefinite / Location: Hilden

ituma GmbH is a successful and financially independent German IT company based in Hilden near Düsseldorf. Since 2010, we have been defining intelligent enterprise solutions in the network as one of the market leaders in Europe. Since 2014, we have been part of the globally operating Logicalis Group and complete the portfolio with our expertise as a value-added service provider and software specialist in the areas of network automation, software-defined networking (SDN) and business intelligence. Our employees are experts in their field with an extra portion of IT DNA, who look beyond their technical horizons and realize innovative ideas together.

As experts for sustainable solutions in the network, we have been doing pioneering work for years. Our strategic cooperations with renowned hardware manufacturers enable us to proactively meet short-term changes in the market. For our customers, we always integrate the latest standards and add smart processes to the infrastructure. Our products are data-driven and open-interface platforms that act as a link between the most diverse systems to ensure smooth communication, both automated and human-machine.

### The field of activity

#### "Your playground"

- Consulting and conception of our software and network solutions
- Interface between customers and our DevOps team
- Technical qualification of tenders
- Accompanying and independently organizing customer meetings with sales partners and vendors
- Expanding and advising partner and direct sales for enterprise and service provider customers
- Creation of offers including service descriptions

### Knowledge and skills

#### "Your toolbox"

- High IT affinity and experience in the areas of networks, enterprise hardware and software, preferably with Cisco and NOKIA technologies
- You are no stranger to the terms LoRa, Core Network, P5G and W-LAN
- Innovative spirit and sensitivity for market developments
- Knowledge of project calculations, project management, sales strategies and contract design
- Presentation and moderation know-how
- High level of consulting skills
- Business fluent German and very good written and spoken English skills

## What we can offer you

“Your treasure chest”

- A career with a future-proof company with a **unique corporate culture**
- A **modern and fair remuneration model** that is based on your qualifications, your responsibilities and your success
- A **company car** that is based on your qualifications and your tasks
- A good **work-life balance** with 28 vacation days
- **High-end** full equipment for your new job
- A variety of **training and certification opportunities**
- We offer you the possibility to **work from home**
- In the office we have “**NO Dresscode**” – wear what you feel comfortable in!
- The possibility for an allowance for the **company pension plan**
- Free **cold and hot drinks**, in our two fully equipped staff kitchens
- A **sports and trampoline park** close to the site (Sportpark Hilden / HiFly)
- Good public transport connections, direct **bus stop** on site, but also a large employee **parking lot** available
- A **company doctor** close to the site
- Spontaneous visit to an **ice cream truck** in the summer months
- The possibility to support local public transport (**job ticket**)
- Further development through **team events** – annual kick-off, summer, barbecue and Christmas parties
- A close-knit **team** with a cooperative rather than competitive atmosphere

## It's up to you!

We want all of our employees to experience the pinnacle of their careers at ituma!

Apply digitally today, including your salary requirements and earliest possible start date, at [hr@ituma.eu](mailto:hr@ituma.eu).