

## Why ituma?

Do you want to develop yourself further and are you looking for challenging and exciting tasks in a modern and future-proof IT company? Then you've come to the right place!

With bright minds from different backgrounds, cultural backgrounds and diverse expertise from a wide range of industries, we form a unique team!

We are ready  
for the future.  
Are you in?



## PRE-SALES- / IT-CONSULTANT (M/F/D)

Full-time / permanent / Location: Hilden

ituma GmbH is a successful and financially independent German IT company based in Hilden near Düsseldorf. As one of the market leaders in Europe, we have been defining intelligent enterprise solutions in the network since 2010. In 2014, ituma became part of the globally active Logicalis Group, rounding out its portfolio with expertise as a value-added service provider and software specialist in the areas of network automation, software-defined networking (SDN) and business intelligence. Our employees are experts in their field with an extra portion of IT DNA, who look beyond their technical horizons and realize innovative ideas together.

As experts in sustainable network solutions, we have been doing pioneering work for years. Our strategic partnerships with well-known hardware manufacturers enable us to proactively respond to short-term changes in the market. We always integrate the latest standards for our customers and supplement smart processes in the infrastructure. Our products are data-driven and open-interface platforms that act as a link between a wide variety of systems to ensure smooth, automated and human-machine communication.

### The task area

#### "Your playground"

- Consulting and conception of our software and network solutions
- Interface between customers and our DevOps team
- Technical qualification of tenders
- Accompanying and independently organizing customer meetings with sales partners and vendors
- Expanding and advising partner and direct sales for enterprise and service provider customers
- Creation of offers including service descriptions

### Knowledge and skills

#### "Your toolbox"

- High IT affinity and experience in the areas of networks, enterprise hardware and software, preferably with Cisco and NOKIA technologies
- You are no stranger to the terms LoRa, Core Networks, P5G and W-LAN
- Innovative spirit and sensitivity for market developments
- Knowledge of project calculations, project management, sales strategies and contract design
- Presentation and moderation skills
- High level of consulting skills
- Business fluent German and very good written and spoken English skills

## What we can offer you

### "Your treasure chest"

- A career at a future-proof company with a unique corporate culture
- A modern and fair remuneration model based on your qualifications, responsibility and success
- A company car based on your qualifications and your tasks
- A good work-life balance with 28 days of vacation
- Full high-end equipment for your new job
- A variety of further training and certification opportunities
- We offer you the opportunity to work from home
- We have a "NO dress code" in the office - wear what you feel comfortable in!
- The opportunity for a company pension allowance
- Free hot and cold drinks in our two fully equipped staff kitchens
- A nearby sports and trampoline park (Sportpark Hilden / HiFly)
- Good public transport connections, direct bus stop on site, but also a large employee parking lot is available
- Spontaneous visit to an ice cream van in the summer months
- The possibility of support for local public transport (job ticket)
- A close-knit team with a cooperative rather than competitive atmosphere

## It's in your hands!

We want all our employees to experience the highlight of their career at ituma!

Apply digitally today, stating your salary expectations and your earliest possible starting date at [hr@ituma.eu](mailto:hr@ituma.eu).